### National AMBUCS, Inc. Blue Chip Membership Report
#### November 30, 2016

<table>
<thead>
<tr>
<th>YTD</th>
<th>YTD Drop</th>
<th>Blue Top</th>
<th>Retent %</th>
</tr>
</thead>
<tbody>
<tr>
<td>New</td>
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<td>Chip</td>
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</tr>
<tr>
<td>New this Qtr</td>
<td>New this</td>
<td>Spread</td>
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</tr>
<tr>
<td>YTD</td>
<td>YTD</td>
<td>Memb</td>
<td></td>
</tr>
<tr>
<td>Hat</td>
<td>Drop</td>
<td>to Date</td>
<td></td>
</tr>
<tr>
<td>Life</td>
<td>Big</td>
<td>District</td>
<td>Memb</td>
</tr>
<tr>
<td></td>
<td>Hat</td>
<td>Club</td>
<td>as of 6/1/2016</td>
</tr>
</tbody>
</table>

#### SOUTHERN REGION

##### Alabama

| 0 | 0 | CRET - Mobile, AL | 4 | 0 | 0 | 1 | 0 | 1 | 5 | 15 | 100% |
| 0 | 0 | Gtr Birmingham, AL | 7 | 0 | 0 | 2 | 6 | -4 | 3 | 15 | 14% |
| 1 | 6 | Huntsville - TVA, AL | 38 | 0 | 0 | 0 | 11 | -11 | 27 | 42 | 71% |
| 0 | 0 | Montgomery River Reg, AL | 8 | 0 | 0 | 0 | 0 | 8 | 15 | 100% |
| 0 | 1 | Wiregrass, AL | 20 | 0 | 0 | 0 | 0 | 20 | 22 | 100% |

##### Florida

| 4 | 5 | Naples, FL | 6 | 0 | 0 | 0 | 0 | 0 | 6 | 15 | 100% |
| 0 | 0 | Heart of FL, FL | 8 | 0 | 0 | 0 | 0 | 0 | 8 | 15 | 100% |
| 2 | 1 | Tri-City, FL | 5 | 2 | 0 | 2 | 0 | 2 | 7 | 15 | 100% |

##### Georgia

| 6 | 8 | Augusta, GA | 1-A | 19 | 2 | 0 | 2 | 0 | 21 | 21 | BC | 100% |
| 4 | 13 | Griffin, GA | 1-A | 26 | 0 | 0 | 0 | 0 | 26 | 30 | 100% |
| 0 | 0 | Statesboro, GA D 11/16 | 20 | 0 | 20 | 0 | 20 | -20 | 0 | 22 | 0% |
| 5 | 6 | Savannah, GA | 1-A | 28 | 0 | 0 | 0 | 0 | 28 | 32 | 100% |

##### Louisiana

| 3 | 2 | NOLA, LA | 23 | 0 | 0 | 0 | 0 | 0 | 23 | 26 | 100% |

##### Mississippi

| 0 | 3 | Gulf Coast, MS C 11/16 | 0 | 14 | 0 | 14 | 0 | 14 | 15 | TS | 100% |
| 0 | 0 | Pediatric AmT N Miss, MS | 9 | 0 | 0 | 0 | 0 | 0 | 9 | 15 | 100% |

##### North Carolina

| 0 | 1 | Eastern NC, NC | 14 | 0 | 0 | 0 | 0 | 0 | 14 | 15 | 100% |
| 1 | 6 | Piedmont, NC | 16 | 1 | 0 | 1 | 0 | 1 | 17 | 18 | 100% |
| 0 | 2 | Queen City, NC | 11 | 0 | 0 | 0 | 0 | 0 | 11 | 15 | 100% |
| 1 | 3 | Raleigh, NC | 8 | 0 | 0 | 0 | 0 | 0 | 8 | 15 | 100% |
| 0 | 0 | Western Carolina, NC | 13 | 0 | 0 | 0 | 0 | 0 | 13 | 15 | 100% |

##### South Carolina

| 5 | 8 | Aiken, SC | 1-A | 18 | 0 | 0 | 0 | 0 | 0 | 18 | 20 | 100% |
| 0 | 0 | Little Red Dog, SC | 8 | 0 | 0 | 0 | 0 | 0 | 8 | 15 | 100% |

##### Tennessee

| 0 | 2 | River City, TN | 17 | 0 | 8 | 0 | 8 | -8 | 9 | 19 | 53% |
| 0 | 0 | Music City Trykes, TN | 11 | 0 | 1 | 0 | 1 | -1 | 10 | 15 | 91% |

##### Virginia

| 0 | 0 | Shenandoah Valley, VA | 22 | 1 | 12 | 1 | 13 | -12 | 10 | 25 | 41% |
| 0 | 0 | REACH Cycles, VA | 5 | 0 | 0 | 0 | 0 | 0 | 5 | 15 | 100% |
| 0 | 0 | Wheels on the James, VA | 10 | 0 | 0 | 0 | 0 | 0 | 10 | 15 | 100% |

##### West Virginia

| 0 | 6 | Charleston, WV | 1-B | 19 | 0 | 1 | 0 | 1 | -1 | 18 | 21 | 95% |
| 0 | 6 | Parkersburg, WV | 1-B | 24 | 0 | 4 | 0 | 4 | -4 | 20 | 27 | 83% |

#### MID STATES REGION

##### Kentucky

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## National AMBUCS, Inc. Blue Chip Membership Report

**November 30, 2016**

<table>
<thead>
<tr>
<th>Life</th>
<th>District</th>
<th>Club</th>
<th>New members this Qtr</th>
<th>YTD Net</th>
<th>Blue Chip Spread</th>
<th>Retention %</th>
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### Illinois

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<th>Blue Chip Spread</th>
<th>Retention %</th>
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<th>Retention %</th>
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### Central Region

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12/14/2016
Page 3
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<th>Club</th>
<th>District</th>
<th>Memb as of 6/1/2016</th>
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<th>Drop this Qtr</th>
<th>YTD New</th>
<th>YTD Drop</th>
<th>YTD Net</th>
<th>Total Memb to Date</th>
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**NORTHEAST REGION**

**New Hampshire**

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<th>0</th>
<th>0</th>
<th>0</th>
<th>11</th>
<th>15</th>
<th>100%</th>
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**New York**

| New York | 0 1 | Binghamton, NY | 7 0 | 0 | 0 | 2 | 0 | 0 | 2 | 9 | 15 | 100% |
|----------|-----|-----------------|----|---|---|---|---|---|---|---|----|----|------|

**Pennsylvania**

| Pennsylvania | 0 1 | Lehigh Valley Steel Force, PA | 6 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 15 | 100% |
|--------------|-----|--------------------------------|----|---|---|---|---|---|---|---|----|----|------|

**Vermont**

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<th>0</th>
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**PACIFIC REGION**

**Arizona**

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<th>1</th>
<th>2</th>
<th>1</th>
<th>1</th>
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<th>15</th>
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**California**

| California | 0 0 | Bay Area Trykers, CA C6/16 | 0 0 | 0 | 5 | 0 | 5 | 5 | 5 | 15 | 100% |
|------------|-----|-----------------------------|----|---|---|---|---|---|---|----|----|------|

**Hawaii**

12/14/2016 Page 4
### National AMBUCS, Inc. Blue Chip Membership Report
November 30, 2016

#### Blue Chip Membership Report

<table>
<thead>
<tr>
<th>Club</th>
<th>District</th>
<th>Memb as of 6/1/2016</th>
<th>YTD this Qtr</th>
<th>YTD this Qtr</th>
<th>YTD New</th>
<th>YTD Drop</th>
<th>YTD Net to Date</th>
<th>Total Memb Goal</th>
<th>Blue Chip Spread</th>
<th>Retent %</th>
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<td>0</td>
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<td>7</td>
<td>15</td>
<td>100%</td>
</tr>
<tr>
<td>Las Vegas, NV</td>
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#### Nevada

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<th>YTD this Qtr</th>
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<th>YTD Drop</th>
<th>YTD Net to Date</th>
<th>Total Memb Goal</th>
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<th>Retent %</th>
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#### NORTHWEST REGION

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<th>YTD this Qtr</th>
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<th>YTD Drop</th>
<th>YTD Net to Date</th>
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<th>Retent %</th>
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#### Oregon

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<th>YTD Drop</th>
<th>YTD Net to Date</th>
<th>Total Memb Goal</th>
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### REGION TOTALS

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<th>YTD this Qtr</th>
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<th>YTD Drop</th>
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#### Totals

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### National AMBUCS, Inc. Blue Chip Membership Report
#### November 30, 2016

<table>
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<th>District</th>
<th>Memb as of 6/1/2016</th>
<th>New this Qtr</th>
<th>Drop this Qtr</th>
<th>YTD New</th>
<th>YTD Drop</th>
<th>YTD Net</th>
<th>Total Memb to Date</th>
<th>Blue Chip Spread</th>
<th>Top Goal</th>
<th>Retent %</th>
</tr>
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<tbody>
<tr>
<td>7-D</td>
<td>30</td>
<td>55</td>
<td>5</td>
<td>138</td>
<td>3</td>
<td>2</td>
<td>4</td>
<td>-3</td>
<td>135</td>
<td>154</td>
<td>95%</td>
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#### National Recap

<table>
<thead>
<tr>
<th>Category</th>
<th>Current Qtr</th>
<th>Year to Date:</th>
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<tbody>
<tr>
<td>New Memb Drop (Loss)</td>
<td>137 169 -32</td>
<td>3 3 0</td>
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<td>New Club Drop (Loss)</td>
<td>Current Qtr</td>
<td>Year to Date:</td>
</tr>
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<td>Estab. Clubs</td>
<td>78 169 -91</td>
<td>6 4 2</td>
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<tr>
<td>New Clubs</td>
<td>59 0 59</td>
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<tr>
<td>Total</td>
<td>256 396 -140</td>
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#### FRIENDS Membership

<table>
<thead>
<tr>
<th>Region</th>
<th>Members as of 6/1/2016</th>
<th>1st Qtr</th>
<th>2nd Qtr</th>
<th>3rd Qtr</th>
<th>4th Qtr</th>
</tr>
</thead>
<tbody>
<tr>
<td>Southern</td>
<td>114</td>
<td>94</td>
<td>93</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rocky Mountain</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mid States</td>
<td>30</td>
<td>28</td>
<td>27</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Central</td>
<td>17</td>
<td>18</td>
<td>18</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Great Plains</td>
<td>52</td>
<td>53</td>
<td>51</td>
<td></td>
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</tr>
<tr>
<td>Southwest</td>
<td>257</td>
<td>262</td>
<td>261</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Northeast</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td></td>
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</tr>
<tr>
<td>Pacific</td>
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<td></td>
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</tr>
<tr>
<td>Northwest</td>
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<td>1</td>
<td>1</td>
<td></td>
<td></td>
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<tr>
<td>Northern</td>
<td>0</td>
<td>0</td>
<td>0</td>
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</tr>
<tr>
<td><strong>Totals</strong></td>
<td><strong>479</strong></td>
<td><strong>464</strong></td>
<td><strong>459</strong></td>
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#### Youth Auxiliary

<table>
<thead>
<tr>
<th>Region</th>
<th>District</th>
<th>Sponsor</th>
<th>No of Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>Southern</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Mid States</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Central</td>
<td>4A</td>
<td>Danville Advocates</td>
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<tr>
<td>Great Plains</td>
<td>5A</td>
<td>Junior AMBUCS of Lawton/Lawton chapters</td>
<td>0</td>
</tr>
<tr>
<td>Southwest</td>
<td>6I</td>
<td>Longview High School</td>
<td>24</td>
</tr>
<tr>
<td>Northeast</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
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<td></td>
<td><strong>24</strong></td>
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#### Membership Statistics

<table>
<thead>
<tr>
<th>Category</th>
<th>Members as of 6/1/2016</th>
<th>1st Qtr</th>
<th>2nd Qtr</th>
<th>3rd Qtr</th>
<th>4th Qtr</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active Club Members</td>
<td>4247</td>
<td>4132</td>
<td>4102</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unaffiliated Life Members</td>
<td>692</td>
<td>685</td>
<td>688</td>
<td></td>
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</tr>
<tr>
<td>Youth Auxiliary Members</td>
<td>18</td>
<td>0</td>
<td>24</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Friends Members</td>
<td>479</td>
<td>464</td>
<td>459</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Members</strong></td>
<td><strong>5436</strong></td>
<td><strong>5281</strong></td>
<td><strong>5273</strong></td>
<td><strong>0</strong></td>
<td><strong>0</strong></td>
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